

# \$400 in Savings!

## COMPAQ <sup>3</sup>/<sub>4</sub> WALL STREET ACCESS *ONLINE INVESTOR WORKSTATION PROMOTION*

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### The Compaq – Wall Street Access Online Investor Workstation

**Promotion** offers an easy and attractive way for Wall Street Access customers to obtain a Compaq Deskpro Workstation AP250 and a Compaq Monitor to give you the speed, power and dependability you need to get faster access to information, analyze better and make smarter trades.

- ♦ Open a new account with Wall Street Access or be an active Wall Street Access customer in good standing (minimum account balance of \$10,000 required).
- ♦ Receive \$200 cash back rebate from Compaq when purchasing a specifically configured Deskpro Workstation AP250 and an eligible Compaq Monitor from Outpost.com.
- ♦ Receive \$200 in trading commission credits from Wall Street Access.
- ♦ Receive an additional \$100 cash back rebate from Compaq when purchasing a second eligible Compaq Monitor in conjunction with the first workstation and monitor.
- ♦ The offer for the Compaq \$200 cash rebate and the Wall Street Access \$200 trading commission credits applies to Wall Street Access customers who complete their Compaq hardware purchase between February 18, 2000 and May 31, 2000.
- ♦ Receive a free 13 month subscription to WindowOnWallStreet.com (for new Wall Street Access customers only and quantities are limited).
- ♦ Qualify for active trader rebates from Wall Street Access, which can reimburse much of the initial Compaq hardware purchase cost, when you generate sufficient commission levels.
- ♦ Promotion subject to Compaq and Wall Street Access terms and conditions (see terms and conditions section of this document, page 10).

### Overview

Compaq is pleased to offer the workstations and monitors favored by professional traders to the rapidly growing community of online investors. With this introduction, Compaq will offer a cash rebate on the purchase of qualifying workstation and monitor combinations. **Open a Wall Street Access account, fund your account with a minimum of \$10,000 and buy a specifically configured Compaq Deskpro Workstation AP250 with eligible Compaq Monitors and receive a \$200 cash back rebate from Compaq. Wall Street Access will credit current and new customers who purchase a workstation and monitor with \$200 in trading commission credits. This program is in effect during the dates of February 18, 2000 and May 31, 2000.**

Wall Street Access is also offering a free 13 month subscription to WindowOnWallStreet.com and a long term rebate program for active traders that covers the much of the initial cost of the workstation and monitor. These are explained further in the Wall Street Access Special Offers section.

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After the workstation and related options are purchased all you need to do is call 1-888-927-9366 to claim your Compaq rebate. We have set up a fast and simple cash rebate process to ensure that you receive your cash rebate check within three to five weeks.

## **Eligible Compaq Workstations and Monitors:**

This promotion requires the purchase of the specific workstation configuration given below along with one of the three listed monitors. Both the workstation and the monitor must be purchased through Outpost.com. For more Compaq product information, please visit [www.compaq.com/products/workstations](http://www.compaq.com/products/workstations) and [www.compaq.com/products/monitors](http://www.compaq.com/products/monitors).

### ♦ **Deskpro Workstation AP250**

The Deskpro Workstation AP250 delivers workstation performance at an affordable price and supports the latest Intel Pentium III processor, Intel 820 chipset, RAMBUS memory, and Matrox G400 graphics technology. The specific AP250 online investor configuration made available to Wall Street Access customers through Outpost.com for this promotion includes the following Compaq part numbers:

- 388014-007 (AP250 – 733 MHz/128MB/9.1GB SCSI/No Graphics)
- 159512-B21 (Matrox G400 Dual Display graphics card)
- 321500-001 (Compaq 56K modem)

The single Outpost.com part number for this configuration is given below:

- 75897 (AP250 Online Investor Workstation Bundle)

More information about the Deskpro Workstation AP250 may be found at [www.compaq.com/products/workstations/ap250/index.html](http://www.compaq.com/products/workstations/ap250/index.html).

### ♦ **V700 Monitor – Corporate Value Series**

The Corporate Value Series offers the optimum configuration of price and performance for users that need value and reliability. The V700 is a 17-inch color CRT monitor (16" viewable) with 0.26 horizontal dot pitch, high-contrast flat square tube and 1600x1200 maximum resolution. The Compaq and Outpost.com part numbers for the V700 are given below:

- 325800-001 (Compaq)
- 75881 (Outpost.com)

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## ♦ **P900 Monitor – Professional Series**

The Professional Series offers outstanding quality and Trinitron design that meets demanding requirements of high-end users. The P900 is a 19-inch color CRT monitor (17.95" viewable) that offers super fine pitch of 0.24-0.25mm and 1920x1440 maximum resolution. The Compaq and Outpost.com part numbers for the P900 are given below:

- 386326-001 (Compaq)
- 75884 (Outpost.com)

## ♦ **TFT5000S – Flat Panel Series**

The Flat Panel Series offers cutting-edge innovations and flexible design for environments where space is at a premium. The TFT5000S flat panel monitor is a high-performance true 15-inch display with a 15.1" viewable image size, 0.30mm pixel pitch and 1024x768 resolution. The Compaq and Outpost.com part numbers for the TFT5000S are given below:

- 122729-001 (Compaq)
- 75880 (Outpost.com)

## ♦ **Outpost.com Workstation / Monitor Bundles**

In order to facilitate your purchase experience, Outpost.com has constructed three workstation / monitor bundles that let you order the online investor configuration of the Compaq Deskpro Workstation AP250 and the Compaq Monitor of your choice with a single part number. These Outpost.com part numbers are give below:

- 75905 (Deskpro Workstation AP250 and V700 Monitor)
- 75906 (Deskpro Workstation AP250 and P900 Monitor)
- 75907 (Deskpro Workstation AP250 and TFT5000S Monitor)

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## **Compaq Cash Rebate Procedures:**

**FAST**

**SIMPLE  
\$200)**

**ATTRACTIVE (Up to**

Compaq offers you a fast, simple, and attractive after-purchase cash rebate. The process is easy to understand, and will ensure that you get paid in a timely fashion.

### **Rebate Procedure – as Easy as 1... 2... 3!**

#### **1. Customer:**

- ♦ Opens: A Wall Street Access account if they are not already a Wall Street Access customer (\$10,000 minimum account balance required). Contact Wall Street Access at [www.wsaccess.com](http://www.wsaccess.com) or 1-800-925-5781.
- ♦ Selects: The Compaq Monitor and any Compaq add-on Workstation Options to accompany the online investor specific configuration of the Deskpro Workstation AP250. For information on the AP250, go to [www.compaq.com/products/workstations/ap250/index.html](http://www.compaq.com/products/workstations/ap250/index.html).
- ♦ Buys: The workstation, workstation options, and monitor at Outpost.com.

#### **2. Outpost.com:**

- ♦ Delivers: Workstation, options and monitors as required by the customer.
- ♦ Provides: Customer with all purchase documentation (in order for the customer to claim their cash rebate).

#### **3. Customer:**

- ♦ Calls: Compaq at **1-888-927-9366**.
- ♦ Faxes: Completed fax cover claim form with Outpost.com proof of purchase documentation and Wall Street Access account number information to 1-800-255-4980 for verification and check processing.\*
- ♦ Receives: Cash rebate check in mail (within three to five weeks).

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## **Questions Concerning the Compaq Cash Rebate Process or Rebate amount?**

Call Compaq at 1-888-927-9366.

\*Customers must include appropriate proof of purchase documentation to claim their cash rebate. Complete the fax cover claim form which requires serial numbers for each workstation and monitor purchased and your Wall Street Access account number. Proper customer completion of the fax cover claim form and appropriate proof of purchase backup will ensure that customers are paid in a timely fashion.

## **Questions & Answers on the Compaq Cash Rebate**

### **Q1: Which Compaq Workstations are eligible for this promotion?**

Compaq is offering a specific online investor configuration of the Deskpro Workstation AP250 through Outpost.com. The three specific part numbers that make up the workstation include:

- ♦ 388014-007 (AP250 – 733 MHz/128MB/9.1GB SCSI/No Graphics)
- ♦ 159512-B21 (Matrox G400 Dual Display graphics card)
- ♦ 321500-001 (Compaq 56K modem)

The Outpost.com part number that bundles the above three Compaq part numbers is 75897. Outpost.com also has three single part numbers which are bundles of the above AP250 configuration with the three different monitor choices. These are Outpost.com part numbers 75905, 75906 and 75907 respectively for the workstation with the V700, P900, and TFT5000S. See pages 2-3 of this document for more details. Make sure your Outpost.com proof of purchase contains one of these bundle part numbers or the Outpost.com part number for the AP250 and one of the eligible monitors.

### **Q2: Is it required to purchase a Compaq Monitor, and if so which ones?**

The \$200 rebate is only available to those customers that purchase the Deskpro Workstation AP250 with a Compaq Monitor. The eligible Compaq Monitors are the V700, P900 and the TFT5000S (see pages 2-3). Please note that the Matrox G400 Dual graphics card installed in the AP250 will support up to two monitors. So depending on your needs, you may want to purchase a second monitor. In this case your proof of purchase should an Outpost.com part number for a workstation / monitor bundle and also an Outpost.com part number for an additional eligible monitor. If you purchase one of the Outpost.com workstation / monitor bundles and also purchase an additional eligible monitor, Compaq will increase your cash rebate by \$100 to a total of \$300. If instead, you purchase two of the eligible Compaq Monitors with the online investor configuration of Deskpro Workstation AP250 (the standalone workstation without a monitor), Compaq will similarly increase your cash rebate by \$100 to a total of \$300. There will be no additional rebates for more purchases of more than two eligible monitors.

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### **Q3: Do add-on workstation options increase the rebate amount?**

No. Depending on your needs, it might be a good idea to consider adding an extra 128 MB of memory or a second hard drive—however, the rebate amount does not increase beyond \$200.

### **Q4: If I use a firm other than Wall Street Access for my brokerage account, can I still receive the \$200 rebate for a workstation purchase?**

This promotion is only available to current and new customers of Wall Street Access with a minimum account balance of \$10,000 (signup between February 18 and May 31, 2000).

### **Q5: Where can I get further information or assistance regarding the Compaq cash rebate?**

Call our promotional headquarters at **1-888-927-9366** or visit Compaq online at <http://www.compaq.com/products/workstations/promos/investor.html>.

### **Q6: What is the procedure for the customer to get the Compaq cash rebate?**

This is an afterpurchase cash rebate. Customers must have purchased the online investor configuration of the Deskpro Workstation AP250 and the eligible Compaq Monitor (s) from Outpost.com prior to claiming the cash rebate. Upon completion of purchase, customers call 1-888-927-9366 to receive specific cash rebate instructions. Customers will be faxed or emailed a special fax cover claim form. The fax cover claim form must be completed in order for the cash rebate to be processed. Once completed, it needs to be faxed to 1-800-255-4980 with appropriate Outpost.com proof-of-purchase and Wall Street Access account number documentation. The documentation will be verified and then the check will be processed and mailed to the customer.

### **Q7: How long after May 31, 2000 do customers have to get the documentation submitted in order to get the rebate check?**

Customers have until June 16th, 2000 to get the appropriate documentation submitted to Compaq through the above mentioned procedures. Customers must have proof of purchase between February 18 and May 31, 2000. All claims received after June 16, 2000 will be ineligible for the rebate.

### **Q8: How many workstation and monitor cash rebates will Compaq issue per Wall Street Access customer?**

Compaq will issue \$200 in rebates (or \$300 for dual monitor orders) for every qualifying Deskpro Workstation AP250 combined with an eligible Compaq Monitor purchased by a Wall Street Access customer (retail or institutional). However, increasing the Wall Street Access trading commission credits beyond \$200 is at the discretion of your Wall Street Access representative.

### **Q9: Can this promotion be combined with any special discount pricing?**

No, this promotion cannot be combined with any other special Compaq or Wall Street Access pricing or promotional offer.

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**Q10: Can a Wall Street Access customer purchase any workstation or monitor models other than the Deskpro Workstation AP250 and the Compaq V700, P900 and TFT5000S Monitors and still qualify for the rebate?**

At this time the rebate program is limited to the online investor configuration of the Deskpro Workstation AP250 and the Compaq V700, P900 and TFT5000S Monitors available from Outpost.com.

## **Wall Street Access Special Offers:**

Wall Street Access has three exciting special offers that complement the \$200 cash rebate from Compaq. For the details on qualification and the procedures to receive these benefits, please contact Wall Street Access at 1-800-925-5781 and ask about Special Offer Code #521. You can also find more information at [www.wsaccess.com/promo.htm](http://www.wsaccess.com/promo.htm).

- ◆ **\$200 in Trading Commission Credits**

If you are a new or current Wall Street Access customer with a minimum account balance of \$10,000 and complete the purchase of a Deskpro Workstation AP250 and one of the eligible Compaq Monitors from Outpost.com between February 18, 2000 and May 31, 2000—Wall Street Access will add \$200 in trading commission credits to your account. Note that this is not a cash rebate. Please contact Wall Street Access regarding the procedures to submit your Outpost.com proof of purchase and the timeline for receiving the trading commission credits. Compaq will rebate \$200 multiple times for multiple purchases of workstation and monitor combinations. Increases in the trading commission credits will be at the discretion of Wall Street Access.

- ◆ **Free 13 Month WindowOnWallStreet.com Subscription**

New Wall Street Access customers who complete the purchase of a Deskpro Workstation AP250 and one of the eligible Compaq Monitors from Outpost.com between February 18, 2000 and May 31, 2000, will be eligible for a free 13 month subscription to the award winning WindowOnWallStreet.com service for real-time charts, quotes, and news. This is a \$900 value. This offer is not available to current Wall Street Access customers and limited quantities are available. NASDAQ Level II exchange fees are not included. Existing WindowOnWallStreet.com customers must be in good standing before being eligible for this offer. Please contact Wall Street Access regarding procedures to submit your Outpost.com proof of purchase, availability and activation.

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## ♦ Active Trader Rebates

Wall Street Access has an active trader rebate program, which can reimburse much of the Compaq hardware purchase cost when you generate sufficient commission levels. Specifically, during months that you generate \$450 in equity or \$1200 in option commissions, Wall Street Access will rebate \$150 to your account. You can qualify for up to 24 of these payments. Failing to reach the commission targets during one month does not disqualify you from rebates in future months. Please contact Wall Street Access for procedures and detailed requirements to enroll in this program.

## Example Configurations:

### Example 1 (Deskpro Workstation AP250 with V700 Monitor):

Compaq Deskpro Workstation AP250  
Pentium III 733MHz, 9.1GB Ultra3 SCSI Hard Drive  
128 MB RDRAM, Ethernet, 40X CD-ROM, 56K Modem  
Matrox G400 Dual Graphics Card  
Compaq V700 Monitor

Outpost.com Price (Part # 75905)	\$3,549.95
Total Workstation/Monitor Bundle Price	\$3,549.95
Less Compaq Cash Rebate	<del>&lt;200.00&gt;</del>
Total End User Price	<b>\$3,349.95</b>

### Example 2 (Deskpro Workstation AP250 with P900 Monitor):

Compaq Deskpro Workstation AP250  
Pentium III 733MHz, 9.1GB Ultra3 SCSI Hard Drive  
128 MB RDRAM, Ethernet, 40X CD-ROM, 56K Modem  
Matrox G400 Dual Graphics Card  
Compaq P900 Monitor

Outpost.com Price (Part # 75906)	\$3,879.95
Total Workstation/Monitor Bundle Price	\$3,879.95
Less Compaq Cash Rebate	<del>&lt;200.00&gt;</del>
Total End User Price	<b>\$3,679.95</b>



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## Example 3 (Compaq Deskpro Workstation AP250 and 2 TFT5000S Monitors):

Compaq Deskpro Workstation AP250  
Pentium III 733MHz, 9.1GB Ultra3 SCSI Hard Drive  
128 MB RDRAM, Ethernet, 40X CD-ROM, 56K Modem  
Matrox G400 Dual Graphics Card  
Compaq TFT5000S Flat Panel Monitor

**PLUS,** Outpost.com Price (Part # 75907) \$4,479.95

(1) Compaq TFT5000S Flat Panel Monitor  
Outpost.com Price (Part # 75880) \$1,239.95

Total Workstation/Monitor Bundle Price	\$4,479.95
Additional Monitor Price	\$1,239.95
Total Hardware Price	\$5,719.90
Less Compaq Cash Rebate	<u>&lt;300.00&gt;</u>
Total End User Price	<b>\$5,419.90</b>

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## **Terms and Conditions**

Valid for U.S. Commercial customers only. The Compaq rebate is an after purchase cash rebate. Quantities of workstations, monitors, and WindowOnWallStreet.com subscriptions are limited. For details on terms and conditions, refer to <http://www.compaq.com/products/workstations/promos/investor.html>. WindowOnWallStreet.com offer is for new Wall Street Access customers only. Contact Wall Street Access for terms and conditions at <http://www.wsaccess.com/promo.htm>. This promotion cannot be combined with any other program or special pricing without specific Compaq and/or Wall Street Access permission. Other restrictions may apply. Compaq and Wall Street Access reserve the right to change, alter or cancel this promotion at any time without notice. Customers must purchase or lease the equipment between February 18th, 2000 and May 31<sup>st</sup>, 2000. Customers must submit paperwork to redeem their rebates from Compaq by June 16, 2000. Customers participating in this promotion must abide by these promotional terms and conditions. Non-compliance with the promotion guidelines and requirements may result in, but is not limited to, non-eligibility in the program. Compaq reserves the right to inspect or audit all proof of purchase claims. Compaq will not be liable for any delays due to this verification process or inaccurate reporting.

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