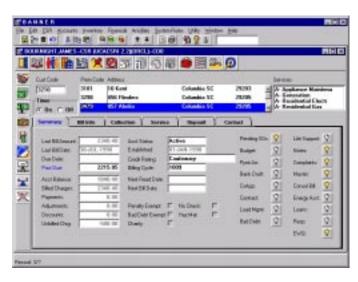**COMPAQ** **SCT.**

Energy/Utilities Industry Solutions: Banner on Compaq's Alpha platform

Compaq and SCT Corporation deliver mission-critical Customer Information Systems

In today's de-regulated environment, energy/utilities companies are facing new challenges. Leading firms rely on Customer Information Systems to become more cost competitive and provide value-added services, such as real-time pricing and on-line metering. Compaq™ is a recognized leader in the utilities industry, with more than 65% marketshare in the energy management applications arena. SCT Corporation provides software and technology services — including the leading Banner® Customer Information System — to support comprehensive customer management, fuels management, and supply chain management for utilities moving aggressively into deregulation.

SCT Highlights:

SCT Corporation is the frontrunner in the Customer Management Systems market, delivering far more systems to the utilities industry than any other provider. They have earned a reputation for quality software and unmatched customer service through the implementation of the flagship BANNER Customer Information System and other mission-critical applications in deregulating European and North American utilities.

The Compaq Advantage

Digital Equipment Corporation has long been the recognized leader in the energy management segment of the utilities industry, and Compaq is the world's largest supplier of industry standard PCs and Servers. Now that Compaq and Digital are one, the value that Compaq brings to the utilities industry is even stronger. Compaq delivers the flexibility and scalability that utility

SCT (continued)

The BANNER Customer Information System (CIS) is the heart of the Customer Management System. It provides complete site-specific control over customer accounts and provides a powerful, comprehensive system for delivering outstanding customer service. CIS acts as the hub for other BANNER products affecting customer transactions.

The system's flexibility of design allows immediate access to customer information, including account details, onsite inventory, requested services, and a multitude of other details. The automatic interchange of customer information with other modules enables companies to streamline their accounting programs. The system supports any number of metered and unmetered services, offering customers flexible options while allowing utility companies to maintain tight control over account details. With CIS, customers can easily integrate key functions, such as creating service orders, entering readings, posting payments, and producing bills — enabling them to improve customer responsiveness.

Because SCT is a product-based company, they continually meet the evolving technology needs of their clients. Since 1993 when their core product was released, they have delivered nine subsequent releases. BANNER is optimized for maximum performance on Compaq Alpha systems.

Compaq (continued)

companies need to support an increasingly demanding consumer base.

Compaq leads the industry in on-time delivery of mission critical energy management projects. Compaq's 64-bit platforms and strong partnerships with key application providers make them the vendor of choice for top energy and utilities companies worldwide.

Compaq strengths:

- *Ultimate performance* from workstations and servers based on Alpha™ and Intel™ microprocessors, with peak execution rates as high as 2.4 billion operations per second
- *Affordable supercomputing* at a fraction of the cost of traditional supercomputers, with true 64-bit Alpha architecture, Very Large Memory, and shared-memory clusters using the high-bandwidth, low-latency Memory Channel and up to 96 Alpha microprocessors
- *Strong alliance with Microsoft;* Compaq is the only vendor who plays an integral role in the Windows NT™ development group
- *Multiple operating system support* and fully interoperable environments comprising DIGITAL UNIX™, OpenVMS, and Windows NT

- *VAX™ to Alpha upgrade program* for seamless migration path
- *Investment protection* and enhancement through continued performance and quality leadership with unmatched scalability, supporting applications of any size and from one to thousands of users

- *System support and integration services* to ensure the best application performance, the highest availability, and the most efficient use of equipment
- *Leading Internet, intranet, and OO technologies*

**Deliver new services.
Increase customer satisfaction.
Reduce IT costs.**

Think Compaq and SCT Corporation.

For more information, see
www.digital.com
or
www.sctcorp.com