



Compaq
Enterprise Suite

for Microsoft Exchange



Making a good thing better

Work Expeditor

Enterprise Vault

Correspondence Manager

Approval Expeditor

COMPAQ

Better answers

You've already chosen the winner.



Smart move.

Microsoft Exchange offers compelling advantages as an enterprise messaging solution — letting you communicate across time zones and geographies. Since Exchange was introduced several years ago, its popularity has grown exponentially. In fact, IDC predicts that by the year 2002, there will be more than two million Microsoft Exchange Servers installed worldwide!

“Compaq has proven over the years that it can lead the market with innovative solutions that enrich industry-standard technologies.

The Enterprise Suite for Microsoft Exchange is yet another proofpoint.

These innovative solutions add great functionality to Exchange, and demonstrate how fast and how far Exchange and Windows NT are moving into the enterprise.”

*Dave Malcolm
Group Manager*

Microsoft Exchange Server

Now take it further.

As an early adopter of Microsoft Exchange, we experienced Exchange firsthand as we consolidated our own disparate e-mail systems onto Exchange. We also deployed it at more than 400 customer sites worldwide. We learned a lot.

Based on this extensive experience in deploying Exchange — and the knowledge about messaging and collaboration solutions we derived from building our own products for 17 years — we have developed a set of products that can extend the reach of Exchange in the enterprise. Now we offer those products to you: Compaq Enterprise Suite for Microsoft Exchange.

These products use Microsoft Exchange as a platform for messaging and collaboration solutions and make Exchange even more valuable to your company. Using Microsoft Outlook as a common user interface to applications, users gain many additional capabilities with only minimal training. You'll solve major business problems with ease — and stretch your computing budget further than you had imagined!

What's on your e-mail wish list?

- Do you need to reduce mail system overload, easily archive and retrieve messages, and comply with legal requirements for document retention?
- Would you like to more effectively manage your business documents?
- How about targeting need-to-know information to the right people, quickly and easily?
- Do you want a more effective way to route and approve forms throughout the enterprise?



Solve your messaging problems — without upsetting your users!



Compaq's family of breakthrough products — built on the Exchange infrastructure — dramatically extends the capabilities of Microsoft Exchange to meet your growing messaging needs.

Compaq Enterprise Suite for Microsoft Exchange

Work Expeditor — for collaborative work and document management

Enterprise Vault — for archival and retrieval

Correspondence Manager — for information distribution

Approval Expeditor — for workflow and approval process

“This suite of products moves Microsoft Exchange Server from a communications tool to a business and corporate asset.”

*Nina Burns
President and CEO
Creative Networks, Inc.*

Accelerate your time-to-solution

The Compaq Enterprise Suite for Microsoft Exchange includes four discrete products developed to meet the specific needs of an ever-changing global enterprise. Each is designed to solve a set of business problems. And each is designed to bring you higher yields on both your monetary and personnel investments.

Leverage your investment

With the Compaq Enterprise Suite for Microsoft Exchange, you can capitalize on your messaging investment by using Exchange as a solution implementation platform. Each product allows you to expand and strengthen your use of Exchange beyond e-mail — without disrupting your existing infrastructure.

Where is your greatest need? Collaboration? Archival and retrieval? Improvement in your approval process? Start with your most immediate need and move on from there.



Reduce training and increase efficiency

Since we use Exchange on a daily basis, we know how your people use it. That's why we integrated Compaq Enterprise Suite for Microsoft Exchange into a single user interface: Microsoft Outlook. So rather than having to learn new interfaces, you simply have a few new elements in Outlook. Outlook has never looked better!

Collaborative work and document management

If managing work processes and documents more effectively would help you shorten your project cycles, check out Compaq Work Expeditor for Microsoft Exchange.

Compaq Work Expeditor organizes and expedites your document-centric business processes — extending Outlook into a full-time work environment for knowledge workers. Work Expeditor enables enterprise-wide collaboration by bringing together features for e-mail, document management and sharing, routing, process control, and solutions integration. Compaq Work Expeditor supports your primary, mission-critical work by solving document-intensive business problems, such as hospital records management, loan approval processes, engineering projects, police case files, and more — you name it! Flexible enough for any document-centric project, Compaq Work Expeditor reduces the time to complete work, lowers the cost of completing work, and improves the quality of work results.

Archival and retrieval

If you want to increase the ability of your Exchange servers, be able to archive and retrieve messages, and comply with legal requirements for document retention, consider Compaq Enterprise Vault for Microsoft Exchange.

Compaq Enterprise Vault is an enterprise-level service for storing e-mail and associated electronic documents. It reliably stores very large quantities of electronic information, and allows that information to be located and retrieved easily by end users. Unlike backup and restore procedures, the Enterprise Vault offloads front-line messaging services and provides a centralized, information-oriented archival service — rather than a local system-specific disaster recovery service. Enterprise Vault is the easy way to address the archival requirements, such as SEC, as well as state and governmental requirements.

Information distribution

If being able to communicate the right messages to the right people efficiently would address your information distribution needs, look into Compaq Correspondence Manager for Microsoft Exchange.

Compaq Correspondence Manager is a breakthrough information distribution system that lets you send e-mail to selected recipients based on specified distribution criteria — both within and outside of your company. It eliminates distribution list headaches and generates dynamic distribution lists on-the-fly by tapping into your existing databases and LDAP directories. Correspondence Manager efficiently manages and controls mass mailings based on user profile data — then archives the disseminated messages for future recall. Best of all, Correspondence Manager eliminates the costly need to manage and maintain distribution lists.

Workflow and approval processes

If you want to gain control and reduce the costs of time-consuming administrative business processes, including document reviews and approvals, consider Compaq Approval Expeditor for Microsoft Exchange.

Compaq Approval Expeditor automates repeatable business processes — quickly and easily. Compaq Approval Expeditor applies process control to business activities you currently handle via paper-based forms and e-mail — such as expense report and timecard submissions, training registrations, document reviews, requests for e-mail accounts, network addresses, office moves, and many other processes involving people outside of your workgroup. Unlike other products on the market, Approval Expeditor functions across an entire enterprise, or even enterprise-to-enterprise, and allows effective management of workflow processes.

Compaq Correspondence Manager provides impressive ROI for direct marketing



Sending a direct mail piece via traditional graphic reproduction and mail cost a company \$8,320. Creating and distributing it via Compaq Correspondence Manager cost the company \$4,000 by eliminating printing, folding, stuffing, labeling, sorting, envelopes, and postage. It also saved days in list management.

We know Exchange

Compaq Services is one of the largest, most comprehensive services organizations in the world, with the strength of 27,000 employees and 30,000 partners worldwide, and 29 Microsoft Authorized Support Centers to meet your needs. As Microsoft's worldwide prime integrator, Compaq has 15,000 Microsoft-trained specialists, including 2,500 top-level Microsoft-certified support engineers — the world's largest Windows NT-certified work force in the world.

Today, Compaq is one of the few companies that delivers services on a worldwide basis. We have operations in 550 locations and 114 countries, and provide 24-hour support, 365 days a year.

Doesn't your mail and messaging system deserve that kind of support?

Excellence Award for the Best Provider of Exchange Services

Microsoft Corporation presented Compaq with its 1997 Microsoft Excellence Award for the Best Provider of Exchange Services. The award was given in recognition of Compaq's market-leading achievements in delivering large-scale, Microsoft Exchange-based messaging systems to customers worldwide.

Compaq recently won the Microsoft Exchange Pathfinder Award for "Best Migration of a Mail System"

Within hours of the Compaq and DIGITAL merger, the Compaq IT staff created a single directory of more than 100,000 employees — enabling the new, unified Compaq to achieve global communications.

"The Microsoft award recognizes the unique prowess of Compaq," said Jacqueline Kahle, Vice President of Messaging and Collaboration Marketing for Compaq Services. "Compaq is the smart choice for customers who need a company with proven expertise in enterprise messaging."

A result of our alliance with Microsoft

More than a decade ago, we formed an alliance with Microsoft, combining our complementary strengths to bring the advantages of Windows-based computing to every facet of your business. And long before it was obvious to others that Windows NT would become the standard, we became the Windows NT standard-bearer. The Compaq Enterprise Suite for Microsoft Exchange is part of that alliance. Put it to work for you!

Take the next step

To learn more about Compaq Enterprise Suite for Microsoft Exchange, call 1-800-344-4825.

You can also visit us at our Web site:

www.compaq.com/products/software/ntenterprise

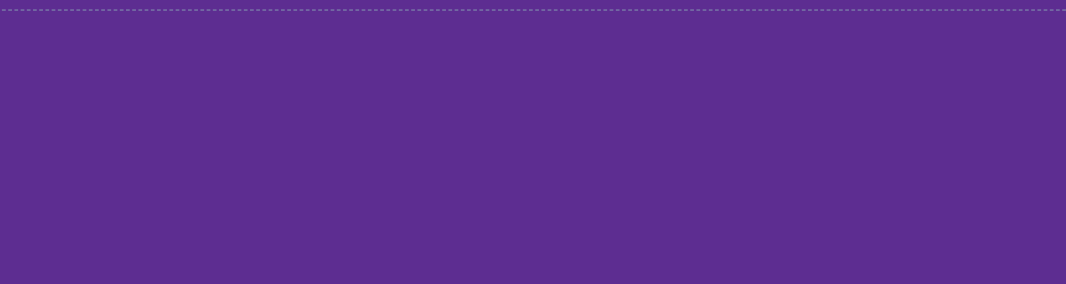
Compaq Enterprise Vault lowers cost of ownership significantly



On a test study with Creative Networks, Inc., first-year archiving total cost of ownership reduced from \$189.30 without Vault to \$112.73 per user with Enterprise Vault. Per-user value provided by Enterprise Vault in the first year was \$76.57, with savings of \$95.58 after the first year.

www.compaq.com/products/software/ntenterprise

Add enterprise-caliber capabilities to Microsoft Exchange!



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