

## success story



"My advice to other companies looking to migrate to Exchange 2000 is to plan, test, test, test, and then move fast to the new environment — and rely on the knowledge and expertise of a partner such as HP."

**Karl Kleedorfer**, IT Manager, Erste Bank

### summary

Serving nearly nine million customers, Erste Bank is the leading financial institution in central Europe — and a frontrunner in leveraging technology to streamline operations, speed information access, improve productivity, and bring innovative services to its retail customers anytime, anywhere.

It was with these business objectives in mind that Erste Bank chose to migrate from Microsoft Exchange 5.0 and 5.5 to Microsoft Exchange 2000 on a reliable, industry-standard platform from HP.

### business challenge

As head of the Austrian Savingsbanks group, and with hundreds of bank subsidiaries spread across central Europe, Erste Bank was looking to standardize operations with one highly available, reliable and cost-effective client/server infrastructure. A centralized, enterprise-wide communications platform would enable Erste to more easily access and share information across country boundaries and ensure that all customers receive the same level of responsiveness and high-quality service. Improving total cost of ownership was also a critical requirement.



## hp solution

Erste launched a single, integrated global client/server infrastructure that is managed from one central location. The solution is built on Compaq DeskPro EN desktop systems and HP ProLiant servers, running the Microsoft Windows 2000 operating system. The initial rollout brought Exchange 2000 to 10,000 users at Erste Bank and Austrian Savingsbanks. The deployment is quickly scaling to support 50,000 users enterprise-wide. "HP is our standard server platform and Microsoft is our software standard. HP systems deliver impressive reliability at less cost. The proven experience HP has with Windows 2000 and Exchange 2000 definitely works to our advantage. Thanks in part to HP, now all members of our banking community are truly working together," says Kleedorfer.

## results

- improved information access and information sharing
- greater reliability at reduced costs
- improved total cost of ownership
- simplified centralized system management
- With Exchange 2000 running on the highly reliable HP platform, all users — regardless of location — can take advantage of improved messaging and Web access services to communicate and collaborate more easily.

## contact

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## at a glance

### challenge

- utilize technology to advance productivity
- facilitate faster collaboration

### solution highlights

#### hardware

- 1,000+ ProLiant ML370 servers
- 8,000+ Compaq DeskPro EN desktop systems
- direct attached storage

#### software

- Microsoft Windows 2000 operating system
- Microsoft Office 2000
- Microsoft Exchange 2000

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